



2021

Quarterly Platform

Spotlight



Vincent Pugliese
Senior Vice President &
General Manager,
Platform, Finastra

Welcome to our latest Platform Spotlight, bringing you the latest news on our essential platform updates across technology, events and new launches.

It's been another busy quarter as we continue to make significant updates to our FusionFabric.cloud platform capabilities.

In his latest blog, Head of Product Management, Grégory Cobena, shares exciting changes to the try and buy functionality on the FusionStore. He also discusses the introduction of personas, that will enable us to tailor the app purchase journey to distinct roles within banks and organizations.

We've continued to innovate during this quarter, with the announcement of two exciting crypto partnerships that will enable us to offer crypto wallets to our community markets clients. We will be experimenting with different commercial models for each of the two apps.

We're also delighted to have won 'Best Findability' at this year's Dev Portal Awards. The jury highlighted that Finastra's FusionCreator Developer Portal sets itself apart by its consistency: "The flow visualized on the home page is aimed at quickly and easily finding what you need... Of greatest value to a visitor is that you can easily re-find something with their consistent framework."

And finally as we enter into Q3, Finastra Forum is coming – these will be our first in-person customer events since the pandemic started, slightly scaled down versions of the "Finastra Universe" events many will be familiar with but will be broadcast live for all. Keep your eyes out for an invite!

I hope you enjoy this bulletin. As digital ways of working and finance continue to increase, I'm sure we'll have more good news to share in our next issue.



Apps in the



208

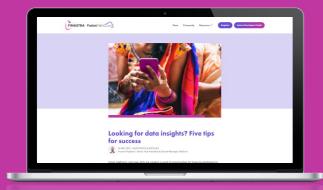
APIs and data sets available in our FusionCreator Developer Portal



400

Customers
signed-up to
FusionFabric.cloud

Platform thought leadership

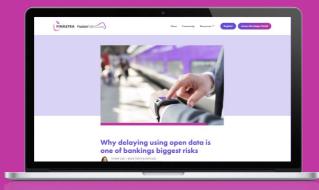


5 Tips for Success with Data Insights

In this latest blog, Vincent Pugliese, SVP and GM, Platform at Finastra, looks at how cloud, platforms and open APIs are creating a new world of opportunities for financial institutions on how they can benefit from data.

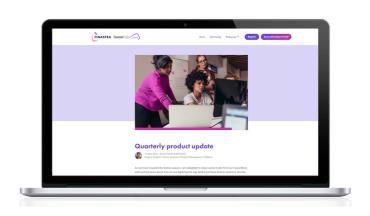
Why delaying using open data is one of bankings biggest risks

Financial institutions that are not yet embracing open data as a key component of their strategic plan may already be lagging behind as Amber Sappington, Finastra's Head of Data & Analytics discusses in this article.



Try and Buy Live on the FusionStore

In his latest product update, Head of Product Management, Grégory Cobena, shares the exciting new try and buy functionality on the FusionStore. He also discusses the introduction of personas, that will enable us to tailor the app purchase journey to distinct roles within banks and organizations.



Unlocking the value of BaaS and contextual finance in wholesale banking 11 OCT 2021 Enhanced finance in sociog into wholesale booking, blowing booking and one wholesale booking, blowing booking and office of the socion of th

Embedded Finance Insights from Sibos

Embedded finance is moving into wholesale banking, blurring boundaries while creating entirely new markets.

Join Finastra's panel of BaaS industry leaders, as we discuss how FX, payments, cash management, lending marketplaces, and all "as-a-service" offerings have transformative potential.

FusionStore

New apps launched



Fusion Virtual Accounts

To respond to an increasingly competitive market for cash and liquidity, in parallel with a surge in corporate demands, improve your cash management offering to customers, with an integrated virtual accounts solution.

Pre-integrated with Fusion Cash Management



Fusion Phoenix SMS

Fusion Phoenix SMS helps financial institutions use digitalization to better meet customer's needs by enabling customer text communications within the Phoenix core banking solution

Pre-integrated with **Fusion Phoenix**



Fusion Phoenix OTP

Fusion OTP allows Customer Service Representatives to leverage Phoenix to securely verify the account holder's identity by generating a one-time secure passcode and sending that code to the customer's mobile number for voice verification.

Pre-integrated with **Fusion Phoenix**



CECL Express

CECL Express is turnkey. as-a-service solution that takes the complexity out of understanding and complying with the new CECL standard issued by the Financial Accounting Standards Board. Furthermore, CECL Express helps you to counter the large increase that CECL is predicted to have on capital requirements.

Pre-integrated with Fusion Phoenix, Fusion UltraData



Elle

Elle sits on top of the Fusion Mortgagebot platform and allows lenders/bankers to easily connect and communicate with applicants at any stage of the loan process from looking-to-booking, 24/7 using text messaging.

Pre-integrated with **Fusion MortgageBot**



Modefin OEBP -**Mobile Wallet**

Modefin's OEBP - Mobile Wallet is a robust, secure and well-integrated mobile platform and payment solution that helps to achieve improved payments, and enhanced service delivery. Supports QR code, ID-based, and card-based merchant payments.

Pre-integrated with Fusion Equation, Fusion Essence



Planto PFM & Personalized **Banking Platform**

Planto's PFM & Personalised Banking Platform enables Financial Institutions to launch PFM based banking propositions and personalise interactions with their digital banking customers powered by transaction data enrichment & contextual data.

Pre-integrated with Fusion Equation, Fusion Essence

(+) Click the box to find out more

Consumer Banking

Corporate Banking

Payments

Lending

Treasury & Capital Markets

FusionStore

New apps launched



upSWOT

upSWOT's platform
uses data aggregated in
real-time with thousands
of signals analyzed
to help SMBs better
understand the health
of their businesses via
interactive dashboards.
This includes the Business
Health Dashboard, Sales
Insights Dashboard and
Marketing Automation.

Pre-integrated with Fusion Digital Banking



Pipit Global

Pipit is a B2B platform for migrants who are unbanked where they live, enabling cross border cash bank lodgements. Pipit gives merchants access to new customers, remittance revenue and financial institutions the ability to offer an alternative method of payment to their existing payments ecosystem.

Pre-integrated with Fusion Essence



Earned Wage Access Solution for Banks

PayKey

Earned Wage Access solution by PayKey offers on-demand access to earned wages before payday and unlocks new revenue streams for banks. The end-to-end white labelled solution for banks has no effect on employers' balance sheets or payroll cycles, serving as a key employment benefit for employees of all industries.

Pre-integrated with Fusion Equation, Fusion Essence



Lucre AML

Amberoon leverages advances in AI, data engineering and security to make complex AML processes insightful, efficient and cost-effective. without requiring costly replacements to legacy technologies. Lucre AML allows governance and process to drive the technology and not the other way around.

Pre-integrated with Fusion Phoenix



Statum KPI

Statum KPI is a performance management solution that helps banks directly measure and manage their performance against peer banks.
Statum provides sharp insights into the future through rigorous analysis of performance patterns across multiple financial services institutions.

Pre-integrated with Fusion MortgageBot



Teenz Power by Agora

Teenz Power helps kids learn how to use their money in an environment you can monitor. From scheduling payments and transfers to opening a savings account, you can relax while your kids enjoy the freedom of managing their own money.

Pre-integrated with Fusion Digital banking

(f) Click the box to find out more

Consumer Banking

Corporate Banking

Payments

Lending

Treasury & Capital Markets

FusionStore

New apps launched



Kasisto Business Banking

Kasisto's KAI Business Banking solution handles the complexities that come with managing business banking activities by using conversation Al technology. KAI provides immediate access to information, services and products through humanlike intelligent conversations. 24 hours a day.

Pre-integrated with Fusion Corporate Channels



Real-Time Anti-Money Laundering (AML) System

Clari5's Real-Time AML System consists of following capabilities: Sanctions Screening, Suspicious Activity Monitoring, Customer Risk Categorization, Integrated Case Management, Regulatory Reporting Work bench and Comprehensive Management Reporting.

Pre-integrated with **Fusion Global PAYplus**



ComplyAdvantage

ComplyAdvantage's proprietary AML risk data powers a suite of anti-money laundering product that helps financial institutions screen against real-time data to detect and mitigate AML risk.

Pre-integrated with Fusion **Global PAYplus**



Loan Onboarding

upSWOT's Loan Onboarding makes typically cumbersome financial applications and data sharing amazingly simple and convenient for businesses. Approve loans faster by connecting to all their business apps and seamlessly ingesting relevant data in seconds.

Pre-integrated with Fusion Digital banking



NeoLimits

Capital Markets

Treasury &

NeoLimits is a cloudbased solution that helps banks and FI's to collect and analyze current state of internal and regulatory metrics. The solution is aimed to prevent human error and to ensure high quality of data.

Pre-integrated with **Fusion Risk**



Risk Advisory Platform

Risk Advisory Platform bridges the physical to digital client coverage. Finally corporate bankers achieve clients goals faster and change the way how products are matched with client demand, anytime when data, markets or client preferences change.

Pre-integrated with **Fusion Summit**

(f) Click the box to find out more

Payments

Consumer Banking

Corporate Banking

Payments

Lending

Lending

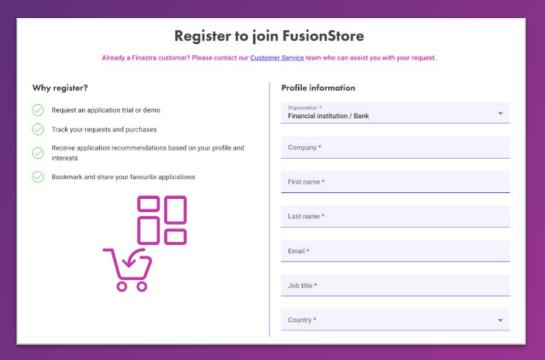
Treasury & Capital Markets

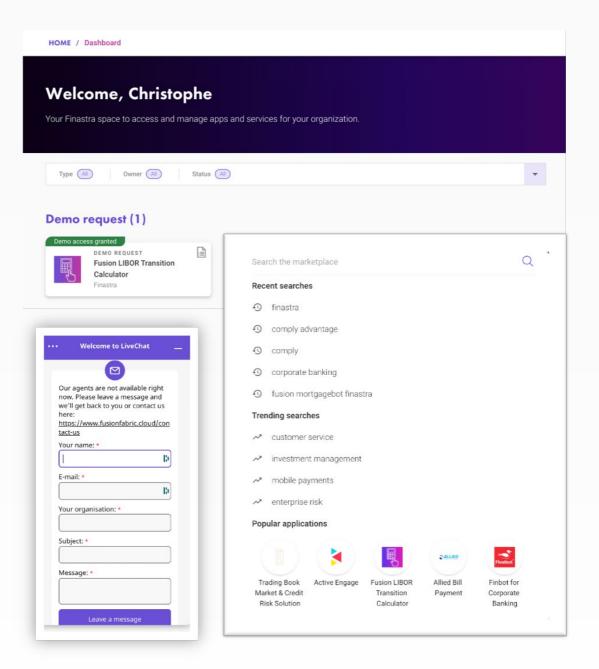
FusionStore Updates

What's new for Finastra clients

The FusionStore now features registration and sign in for buyers, a LiveChat with real agents and a revamped search experience that provides a far more comprehensive and accurate search experience.

For signed in users there is now a dedicated dashboard, tracking all requests for information on any apps and demo requests.





Platform & Innovation thought leadership from across Finastra



Unlocking the value of data in payments

Whilst data is king – not all data is created equal: Dive into the importance of crossfunctional collaboration to the role data can play in protecting customers from fraud as well as how banks can leverage their payments data to increase efficiency and build revenue streams.

The Transformation of Syndicated Lending

Despite a temporary slowdown in early 2020, the outlook for the syndicated lending market remains strong. Read on to learn some of the insights revealed as Eyal Altaras, Director of Global Solution Consulting at Finastra and Axel Coustere, co-founder HUBX, collaborated to deliver market intelligence from a combined total of over forty years of industry experience.



Explore a new way to consume your daily risk metrics with Risk-as-a-Service

On-premise risk calculations can be time-consuming and expensive, often requiring long implementation projects before value can be realized. Subscribing to flexible, cloud-based software with reliable and quick to retrieve data, provides access to risk measures in days to ensure compliance with all the most recent regulations..





Make customer experience a strategic priority by accelerating digital self-service

Digital self-service can empower financial institutions to reduce costs, optimize efficiencies and make customer experience a strategic priority. The bar for digital self-service is rising higher every day. Consumers are becoming increasingly used to their idea of a financial institution as an app rather than a building.

Developer experience

Improved Design System - Getting Started Documentation

1. Get Started Prototyping
Additional resources on how to contribute and get support

Hi designers

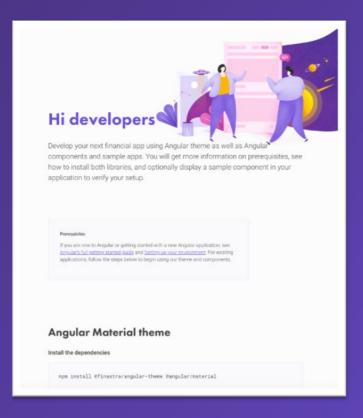
The prototyping phase of the design process is time consuming. Bring your ideas and low-fidelity wireframes to high-fidelity prototypes faster with ready to use app templates and a library of components you can customize.

Finastra

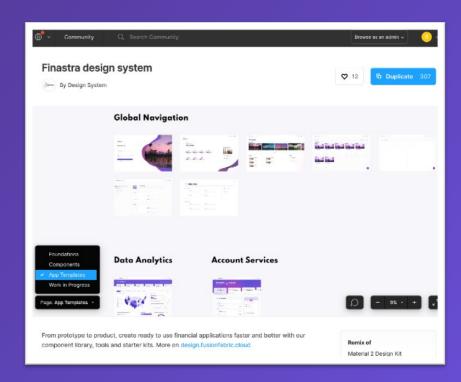
Design System UI Kit

Open the UI kit

2. Get Started DevelopingUpdated & simplified getting started documentation

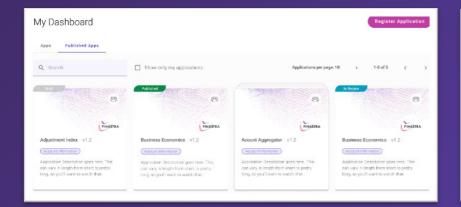


3. Customize
App templates using data from FusionFabric.cloud
Dev Portal APIs

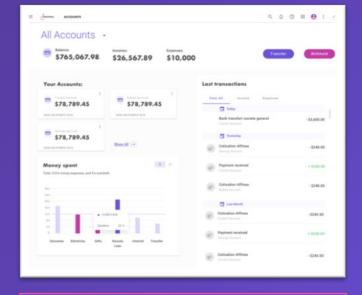


Developer experience

Ready to customize app templates with the Finastra Design UI Kit







1

My Apps Developer Dashboard

New dashboard template to show a catalogue of cards with different states.

2

App Creation Wizard

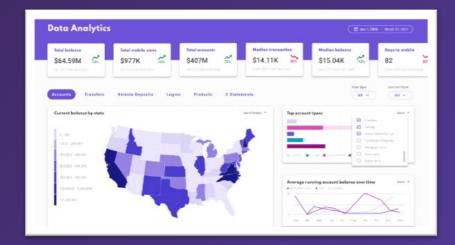
The application wizard allows you integrate all the APIs of a solution and/or datasets with your application.

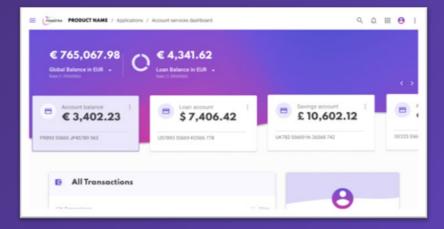
Static data Management

New master details template for your static data management use cases.

Developer experience

Ready to customize app templates with the Finastra Design UI Kit







Data Analytics Dashboard

Use and customise this high-level data analytics overview dashboard.

5

Account Services Dashboard

New version of the account services dashboard is available to preview and edit directly in the browser.

FusionFabric.cloud for innovation and differentiation



Increase speed of innovation



Continued growth of API catalog



Optimize total cost of ownership



Significant investment in data



Drive efficiencies



Scale of dedicated developer ecosystem



Accelerate growth



Orchestration capabilities



Improve customer experience



#1 platform for financial services

Ready to start your open innovation journey with FusionFabric.cloud?

Get involved



FusionStore



FusionCreator



Financial institutions

Looking for an app? Head over to the <u>FusionStore</u> to check out our latest offerings, or to get real time updates follow our <u>FusionStore</u> showcase page on Linkedin.

Developers – Financial institutions and fintechs

If you're ready to start your journey and create your own app, get started by browsing our developer portal for the latest APIs available.

Financial institutions and fintechs

Still mulling your platform journey over? Check out our news and insights page for the latest articles and thought-leadership on all things platformification to get some inspiration.

THE FUTURE OF FINANCE IS OPEN

Finastra is unlocking the power of finance for everyone by creating a platform for open innovation in the world of financial services.







About Finastra

Finastra is building an open platform that accelerates collaboration and innovation in financial services, creating better experiences for people, businesses and communities. Supported by the broadest and deepest portfolio of financial services software, Finastra delivers this vitally important technology to financial institutions of all sizes across the globe, including 90 of the world's top 100 banks. Our open architecture approach brings together a number of partners and innovators. Together we are leading the way in which applications are written, deployed and consumed in financial services to evolve with the changing needs of customers. Learn more at finastra.com

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