



Factsheet – Nucoro Platform

Build and automate digital investment propositions to increase customer engagement and revenue

The Nucoro Platform enables financial institutions to build digital-first money management solutions, transforming the banking experience for customers and unlocking new revenue. It's pre-integrated with Finastra's Fusion Equation and Fusion Essence for fast deployment.

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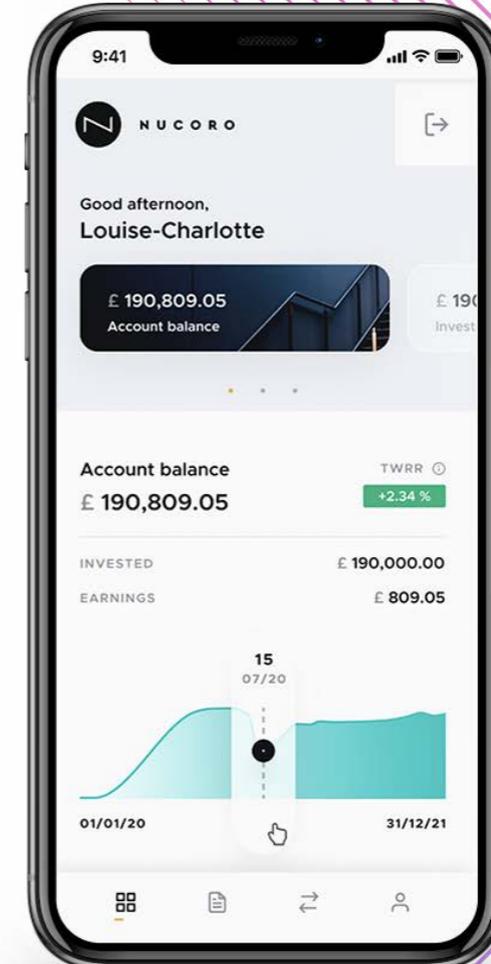
We've seen a rise in the number of people wanting to invest for the first time and it feels more important than ever that we give people the right tools and advice to plan for their financial future."

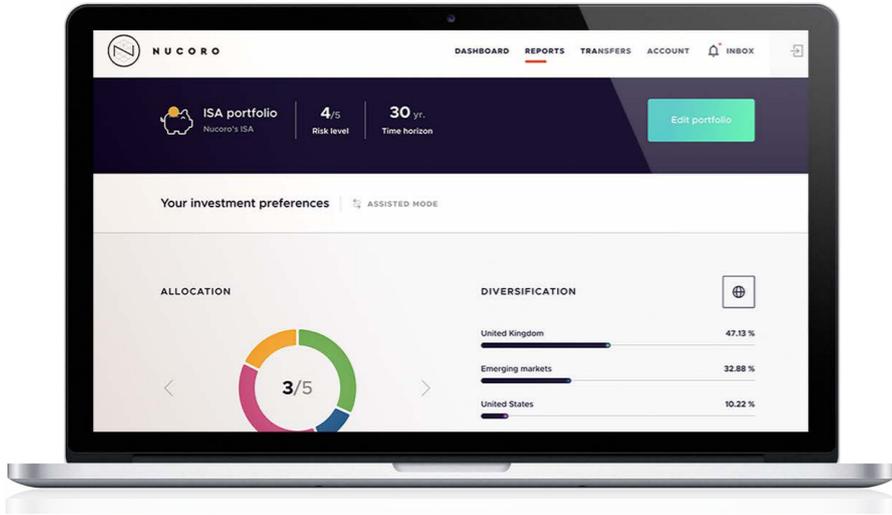
Dirk Klee
CEO of Wealth Management and Investments, Barclays

Firms need to grow their online and mobile delivery channels for customer acquisition and retention. Customers who focus on saving can be migrated to revenue generating activities however, this is dependent on a firm's flexibility to provide digital offerings entirely.

Attracting investors, traders and high net worth individuals requires an out of the box, low complexity solution. This is the quickest way to enter a new market and deflect competition.

Users demand a range of tailored services. These provide up-selling and cross-selling opportunities, realized by building and enhancing capabilities in core solutions. Nucoro Platform is the foundation for financial firms to build and automate digital investment propositions for their customers.





How it works

Nucoro is a cloud-native wealth management platform that enables financial firms to deliver leading investment propositions to their customers. Banks, wealth managers and insurance firms benefit from an enhanced business model that drives up margins whilst delivering the full range of money management products for saving, investing, trading and advice propositions to customers. The solution provides fully automated portfolios and platform's capabilities, such as analytics and forecasting linked to existing payment systems or advisor portal

for managing clients. The Nucoro Platform increases customer engagement, retention and revenue per customer, as well as helps attract new customers.

Nucoro Platform enables tailor-made onboarding and is ready to implement within financial institution's existing app. Connected to Finastra's Fusion Equation and Fusion Essence solutions, it enables simple deployment, as well as faster integration and delivery. It uses cloud-native API-based technology and blueprints for configuration.

Why Nucoro Platform?



An enhanced business model that drives up margins whilst delivering the full range of money management propositions to customers.



Provides an Azure or AWS cloud account that is managed and monitored.



System updates are fully integrated with development, testing and delivery tools.



Military grade encryption is used for data in transit and at rest in the database and backups.



Provides robo investing, robo advisory and self-directed investing capabilities to users with automated propositions.

Nucoro's client Exo Investing won Best Digital Wealth Manager OTY and Industry Innovator OTY at the AltFi awards 2018, within the first year of operation. It was acquired by abrdn in 2021 where it will form a part of the financial institution's innovation initiative to provide a highly-scalable, next-generation service to investors.

Key benefits



Enhanced business model

The cloud-native wealth management platform drives up margins while enabling financial firms to deliver leading investment propositions to their customers. These include the full range of money management products for saving, investing, trading and advice.



Increase revenue

The Nucoro Platform increases customer engagement, retention and revenue per customer, as well as helps attract new customers. Financial institutions can leverage fully automated portfolios and platform's analytics and forecasting capabilities, as well as the advisor portal for managing clients.



Simplify implementation

Nucoro Platform enables tailor-made onboarding and is ready to implement within financial institution's existing app. It connects to Finastra's Fusion Equation and Fusion Essence solutions for simple deployment, as well as faster integration and delivery.

Contact us

About Finastra

Finastra is building an open platform that accelerates collaboration and innovation in financial services, creating better experiences for people, businesses and communities. Supported by the broadest and deepest portfolio of financial services software, Finastra delivers this vitally important technology to financial institutions of all sizes across the globe, including 90 of the world's top100 banks. Our open architecture approach brings together a number of partners and innovators. Together we are leading the way in which applications are written, deployed and consumed in financial services to evolve with the changing needs of customers. Learn more at finastra.com

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